# Foresight Cleantech Accelerator Centre

Innovation and Incubation with Green Startups'

foresightcac.com

# **ABOUT US** | Energizing Cleantech



Foresight is Western Canada's Cleantech Accelerator.

We are a group of thought-leaders and changemakers, working together to ensure a prosperous future for Canadian cleantech, both domestically and abroad.

We fuel the identification, commercialization and adoption of the clean technologies needed to address today's most urgent climate challenges.

# **OUR MODEL** | Cleantech Ecosystem Accelerator

#### **Break Down Silos**

To bring industry, innovative technology providers, investors, academics, and government together.

#### **Scale Technology**

To help governments and industry meet progressive climate targets and fully transition to a green economy.

#### **Accelerate Adoption**

To support SMEs, helping them bring products to market quickly, costeffectively and strategically across cleantech sectors.

# **PROGRAMS & SERVICES |** Building Cleantech Ecosystems

Accelerator Programs Launch, Deliver, & Grow programming for start-ups Strategic Partnerships Custom programming and innovation capacity building Innovation Challenges Solving industry challenges with cleantech solutions Cluster Building Engaging multi-stakeholder networks Market Research Market intelligence & industry roadmapping

# **HELIX - 5 |** Stakeholder Engagement Model

SMEs	Unique, direct approach to supporting SMEs
Industry	Structure and support to understand innovation and opportunities
Investors	Opportunities for deal flow and support for early stage companies
Academia	Support for later stage startups and industry engagement
Government	Entrepreneurial arm for programs and initiatives

# **POSITIONING CANADA** | Regional & Sectoral Cluster Programs



The CORE Cleantech Cluster Vision and Strategy is a guide to shape the growth of the clean economy in British Columbia.



# **POSITIONING CANADA** | Sectoral Cluster Programs

# waternext

A dynamic, collaborative water innovation ecosystem that accelerates the scale up and adoption of competitive Canadian water technology companies domestically and globally to address the world's most pressing water challenges

# **SUCCESS TO DATE** | The Numbers

#### **SMEs SUPPORTED**

+500

+300 active today

#### **SUCCESSFUL EXITS**

MTT

DarkVision

Neurio

#### **COMPANY FINANCING**

+\$250 million

#### **COMPANY REVENUE**

+\$150 million

#### **GREEN JOBS**

+5000

#### **INDUSTRY ENGAGED**

+137 regional & global

#### **INNOVATION CHALLENGES**

+30

#### **ECONOMIC IMPACT**

+\$1 billion

# **CONVERSATION BUCKETS** | Green Startups

Accelerator Programs Importance for green startups

Facilities and Support Unique needs and environment for green startups

Unique Challenges Not your average startup

Getting Started Getting your strategy and focus right

Hot Tips Learning from the best

### **Let's Discuss**

## Jeanette Jackson

Chief Executive Officer www.foresightcac.com